

EVERMAY CONSULTING GROUP

MICHAEL E. JONES

Principal

Mickey Jones is a principal with Evermay Consulting Group, Inc. a specialized advisory firm providing strategic acquisition and contract guidance to private sector clients focusing on Homeland Security and other federal agency mission areas.

The company assists small, medium and large companies in providing world-class government services, products and technology solutions.

Mr. Jones has had a career in Federal acquisitions as both a Federal employee and as a consultant spanning over 35 years. Mr. Jones was most recently with Booz Allen Hamilton providing expert advice and support to a host of federal agencies including the Federal Emergency Management Agency, the National Protection and Programs Directorate, Science & Technology Directorate, the Chief Information Officer for DHS and US Citizenship and Immigration Services in DHS, the Environmental Protection Agency, US Department of Agriculture and Department of Justice.

During his 31 year tenure as a federal employee, Mr. Jones had leadership roles in acquisitions at the departments of Interior, Treasury and Homeland Security. Mr. Jones' last position with the Federal government was with DHS as the Director of the Office of Procurement Operations. He was the architect for this large acquisition office which supports the Secretary's Office and several components including the Undersecretary for Management and Assistant Secretary for S&T and Assistant Secretary for NPPD.

At DHS Mr. Jones was responsible for the establishment of many of the initial department wide contract support vehicles allowing the agency to fulfill its mission. Mr. Jones was responsible for the solicitation, negotiation and award of the US VISIT support contract along a \$100M R&D contract to study installing counter-terrorism devices on commercial aircraft. Mr. Jones was active in the planning for the EAGLE I and FirstSource contracts.

While at several Treasury bureaus Mr. Jones was a manager and leader for several large acquisition initiatives. Mr. Jones designed and implemented the organization for centralizing 200 buying units into 4 regions at the Internal Revenue Service. Mr. Jones was the leader at IRS for implementing many efficient acquisition strategies along with implementing electronic solicitation and proposals. While the chief of procurement at the Office of Thrift Supervision, he developed a program to award contracts for international recovery of misappropriated banking funds.

During his career Mr. Jones was recognized for his outstanding contribution to mission support through acquisitions. His awards include an IRS Commissioner's Award and four Assistant Commissioner's awards and the Contracting Officer of the Year at the Department of the Interior.